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RE: CIS 234e – Text A, Electronic Commerce – TRUE/FALSE Questions

Chapter 5 ~ B2B, Business-to-Business, Efficiency & Cost Reduction

Description: festline

**INSTRUCTIONS: See Key Terms and Review Questions at the end of the Chapters**

**ENTER your Answers below. Email to Prof. Villegas by due date.**

**TRUE/FALSE (Mark T for True and F for False)**

**\_\_\_\_\_\_ 1. A passive Radio Frequency Identification Device (RFID) tag does not need a power source.**

**a. True**

**b. False**

**\_\_\_\_\_\_ 2. A purchasing or logistics strategy that works this year may not work next year.**

**a. True**

**b. False**

**\_\_\_\_\_\_ 3. AS3 transmissions used for EDI transactions are insecure.**

**a. True**

**b. False**

**\_\_\_\_\_\_ 4. In the past, most value-added networks (VANs) did not require an enrollment fee.**

**a. True**

**b. False**

**\_\_\_\_\_\_ 5. By engaging suppliers in cooperative, long-term relationships, companies have found that they can work together with these suppliers to identify new ways to provide their own customers with faster, cheaper, and better services.**

**a. True**

**b. False**

**\_\_\_\_\_\_ 6. Businesses make a distinction between direct and indirect materials.**

**a. True**

**b. False**

**\_\_\_\_\_\_ 7. Direct materials that companies buy on a recurring basis are called MRO supplies.**

**a. True**

**b. False**

**\_\_\_\_\_\_ 8. By coordinating the efforts of supply chain participants, firms that engage in supply chain management are reaching beyond the limits of their own organization's hierarchical structure and creating a new network form of organization among the members of the supply chain.**

**a. True**

**b. False**

**\_\_\_\_\_\_ 9. States can reduce the cost of providing services by using Web technologies to serve their stakeholders.**

**a. True**

**b. False**

**\_\_\_\_\_\_ 10. Electronic receipts returned from AS2 transmissions used in the exchange of EDI transactions fail to establish nonrepudiation.**

**a. True**

**b. False**

**\_\_\_\_\_\_ 11. The network purchasing model has one hierarchically structured firm negotiating purchase terms with several similarly structured supplier firms, playing each supplier against the others.**

**a. True**

**b. False**

**\_\_\_\_\_\_ 12. A vertical portal is an industry-focused hub that offers services to more than one industry.**

**a. True**

**b. False**

**\_\_\_\_\_\_ 13. An independent exchange is a B2B marketplace model.**

**a. True**

**b. False**

**\_\_\_\_\_\_ 14. Electronic data interchange (EDI) increases the paper flow and disperses the interchange of information among departments within a company.**

**a. True**

**b. False**

**\_\_\_\_\_\_ 15. Many companies use strategic alliances, partnerships, and long-term contracts to create relationships with other companies in the supply chains for the products that they manufacture or sell.**

**a. True**

**b. False**

**\_\_\_\_\_\_ 16. The Data Interchange Standards Association (DISA) and the EDI for Administration, Commerce, and Transport (UN/EDIFACT) group were successful in developing a common set of international standards for electronic data interchange.**

**a. True**

**b. False**

**\_\_\_\_\_\_ 17. Electronic data interchange (EDI) was the first form of electronic commerce to be widely used in business.**

**a. True**

**b. False**

**\_\_\_\_\_\_ 18. Many industry value chains no longer consist of a single sequence of companies linked in a single line but include many parallel lines that are interconnected in a web or network configuration.**

**a. True**

**b. False**

**\_\_\_\_\_\_ 19. The ultimate goal of supply chain management is to achieve a higher-quality or lower-cost product at the end of the chain.**

**a. True**

**b. False**

**\_\_\_\_\_\_ 20. An important characteristic of purchasing, logistics, and support activities is flexibility.**

**a. True**

**b. False**

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